



**Prequalified Ready Employees for Power**  
 Preparing Tomorrow's Energy Professionals

Prequalified Ready Employees for Power Intl  
[www.prepintl.com](http://www.prepintl.com)

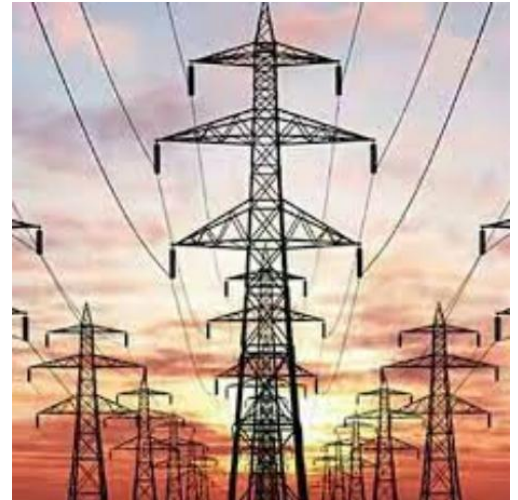
4613 Welborn Drive  
 Sherrills Ford, NC 28673-3883  
 704.641.4417

A Division of Sadinsky & Partners Intl, LLC  
 Dec 27, 2023

**East Coast REGIONAL SALES – RF Radio Solution Sales**  
 to Cities, Utilities, Cooperatives – QB, NB, NE, Mid Atlantic & SE USA

Are you a High Energy, Dynamic sales hunter/closer in the Utility  
 Transmission, Distribution, Telecoms space looking to earn:

- ⊖ **Base \$120 - \$130k per year + 30% incentive**  
 (Capped at 300% achievement)
- ⊖ **Good performance**                    \$125k + 30% = \$162,000
- ⊖ **Great performance**                \$125k + 60% = \$200,000
- ⊖ **Exceptional Performance**        \$125k + 90% = \$237,500



How good are you at building a Sales pipeline? Grow your  
 technical SALES CAREER with a **global leader in RF Comms.**

Got SCADA, EV, AMI, Telecoms, pLTE Utilities experience? Explain the value of good design?

Every piece of the Power Grid now has a chip in it. Protection equipment works mechanically,  
 electrically and communicates data in real time. Dedicated fiber is too costly for every location.



**SMART Radios** leverage narrow slices of spectrum and provide ultra  
 spectral efficiency via smart Radio Design. If this makes sense to you and  
 you can bring & develop relationships in Munis, coops, public power, and  
 investor-owned utilities to the table, send your resume now.

**Great Benefits Work/Life Balance** – strong global technical support &  
 engineering teams. Learn our tools & equipment, develop relationships, set  
 up demos, manage & service your clients. Help customers understand the  
 design options to modernize distributed generation, time-of-use metering,  
 real-time EV charging. pLTE applications are already being used by  
 innovative cities, coops, and cities. This role helps clever clients get it done.

**Live where you want.** Develop & grow your target list. Track & follow clients & competitors.

Information Technology (IT) changed the world we live in. Cities and Utilities are catching up.  
**Energy Technology (ET)** including Communications is changing the world our grandkids will  
 live in. **ET>IT.** USE YOUR SALES SKILLS to help decision makers know what's possible while  
 bringing state-of-the-art technology and communications to the **Cities & Utilities of the Future.**

BS Degree preferred but not required. 6 + years relationship-building sales success in Utilities is key.

PREP Intl and our clients are equal opportunity employers. Employment decisions are based on bona fide occupational qualifications and not  
 on race, religion, age, gender, sex, national origin, or any other prohibited basis.

Qualified veterans, women and minorities are encouraged to apply.

Send Resume to [Matt.Sadinsky@prepintl.com](mailto:Matt.Sadinsky@prepintl.com)