



Prequalified Ready Employees for Power Intl
www.prepintl.com

5113 Piper Station Drive, Suite 206
Charlotte, NC 28277-6690
Office 704.752.6414
Fax 704.752.4224

A Division of Sadinsky & Partners Intl, LLC
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Project Manager/Sr. Project Manager ROW – in the Utility & Infrastructure Division

There are at least two positions: West TX (preferably Odessa-Midland) & No IN/So MI (preferably near Ft. Wayne, IN) - near major clients and projects. Travel will likely be 30%.

These positions were created to: Grow the Division, develop and follow up plans and projects, meet with clients and align resources within the company to assure timelines and commitments are met.

Reports to: Program Manager - Utilities and Infrastructure Division

Background: O.R. Colan is a profitable 50-year-old, tightly held, privately-owned multi-location consulting and project-based business recognized as leader in the field of real estate Right-Of-Way (ROW) acquisition and related services for public agencies and utilities. ORC Public-Sector specializes in projects implemented under the Uniform Relocation and Real Property Acquisition Policies Act of 1970.

The company expanded its presence in the utility market in 2014 and has grown the Utility and Infrastructure (U&I) Division to over \$15 M + and is looking for Project Managers – individual contributors and team leaders to marshal resources, talent, systems to secure and develop projects to double the business in the next 3-5 years.

The Project Manager (PM) will develop talent, build relationships, manage and channel growth.

As utilities upgrade generation, transmission, distribution, storage assets and take advantage of new forms of distributed wind, solar, hydro generation and upgrade, site and building new storage, transmission and distribution lines, ORC is creating and growing project teams across North America. The PM role is key to executing these projects, on-time, on-budget, exceeding commitments to clients, communicating with teams inside and outside the organization.

Geography: ORC has over 28 locations across North America. The Utility & Infrastructure (U&I) Division Headquarters is in Columbus OH, the corporate offices including Accounting, Finance and Human Resources are in Charlotte, NC and the historical home for DOT, Transportation, Airport Projects and Appraisals are near to Cleveland, OH. Regional offices are close to projects and clients across North America.

Expertise: O.R. Colan's clients in the U&I Division are expanding electrical and gas transmission and distribution lines as new wind, solar, hydro and gas generation come on line. The PM will have expertise in project management, strong people and communications skills. Experience with utilities including expertise in FERC, NERC, DOE and state regulations as they pertain to the location and operation of safe, secure and reliable transmission and distribution of electricity and gas is highly valued.

Expertise in commercial projects, government owned land, utilities will be helpful.

Compensation: Competitive Base & Incentive Pay with a total compensation package of ~ \$110 - \$130K including generous salary, various forms of bonus and incentive pay, health, dental and life insurance. There is also a per diem of ~\$149/day in TX and mileage for company business is reimbursed.

In this role, you will be responsible for:

- 0 Growing staff, supporting ROW Agents, coaching associates, monitoring performance against timelines and budgets.



- ⊖ Landing new projects, expanding existing projects, coordinating with clients, ORC ROW Agents, and other project/program managers across ORC; growing your team's billable project hours and backlog are important responsibilities and metrics;
- ⊖ Juggling competing priorities, reviewing appraisals, coordinating the timetables of multiple projects, communicating with integrity in real time and following up.

IDEAL CANDIDATES will have:

- ⊖ a Bachelor's degree in Business, Management or a complimentary area;
- ⊖ 3-7 years' experience in Utilities, Transmission, Distribution, Land Management, Commercial and/or Residential Real Estate, Law, Accounting, Appraisals;
- ⊖ Experience with zoning, public law, dealing with utilities, governments and private land owners

Other credentials you may have that may make you a great candidate:

- ⊖ Graduate Degree in Business, Leadership, or relevant technical discipline;
- ⊖ MAI Certification as a General Appraiser; 3+ years experiences as a Land or ROW agent;
- ⊖ Project Management Experience and PMP Certification - even better;
- ⊖ Passion: You love helping build teams and seeing projects get started and completed;
- ⊖ Flexible: While deliberate about your approach; you take feedback from others to improve;
- ⊖ Confident: You are committed to keeping your word and build confidence in those you deal with.
- ⊖ Life-learner: You take pride in learning, as well as sharing what you know with your teammates.

You should know ...

- ⊖ Candidates for this position must be legally authorized to work directly as employees for any employer in the United States without visa sponsorship.
- ⊖ Relocation Benefits may apply to this position.
- ⊖ This Role offers competitive Total Rewards Package that includes health plans, 401(k) savings plan with company match and earned company contributions, tuition reimbursement, professional development, employee assistance program, per diem and mileage reimbursement and more perks!

This is a results oriented role on a team with a culture for fast consistent growth, leveraging resources to meet commitments, growing our team & market share across America one successful project at a time.

PREP Intl and ORC are proud Equal Opportunity Employers and will not discriminate based on race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, protected veteran status or any other protected status.

Apply online at www.prepintl.com and/or call for more information.