



Prequalified Ready Employees for Power Intl  
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A Division of Sadinsky & Partners Intl, LLC  
Sept 4, 2018

## Program Manager of the Utility & Infrastructure Division

This position will be located in Northern IN, Southern MI (preferably near Ft. Wayne, IN) - near major clients and projects. Travel will likely be 40 - 50%.

This new position was created to support Division growth, to develop and follow up plans and projects, meet with clients and align resources within the company to assure timelines and commitments are met.

**Reports to:** Vice President of the Utilities and Infrastructure (U&I) Division

**Background:** O.R. Colan is a profitable 50-year-old, tightly held, privately-owned multi-location consulting and project based business recognized as leader in the field of real estate Right-Of-Way (ROW) acquisition and related services for public agencies and utilities.

The company expanded its presence in the utility market in 2014 and has grown this Division to over \$15 M + and is looking for a Program-Manager/ Division Director leader to marshal resources, talent, systems to secure and develop projects to double the business in the next 3-5 years.

This leader will develop talent, build relationships, manage and channel growth across the US.

As utilities upgrade generation, transmission, distribution, storage assets and take advantage of new forms of distributed wind, solar, hydro generation and upgrade, site and build new storage, transmission and distribution lines, ORC is creating and growing project teams across North America. This role is key to executing these projects, on-time, on-budget, exceeding commitments to clients, communicating with teams inside and outside the organization. This is a role for a capable manager with project management skills and strong people and communications skills.

**Geography:** ORC has over 28 locations across North America. The Utility & Infrastructure (U&I) Division is headquartered in Columbus OH; the corporate offices including Accounting, Finance and Human Resources are in Charlotte, NC; the historical home for DOT, Transportation & Airport Projects are near to Cleveland, OH. Regional offices are close to projects and clients across North America.

**Expertise:** Seeking a manager of managers. Overseeing project managers working multiple projects with Utilities requires strong leadership and communications skills. Expertise in FERC, NERC, DOE and state regulations as they pertain to the location and operation of safe, secure and reliable transmission and distribution of electricity and gas is highly valued.

ORC contracts often include the coordination of large teams of subcontractors for services that include environmental audits, surveys, titles, database development, closings, appraisals, appraisal reviews, mapping, siting and balancing competing priorities with limited resources. The Program manager will have and develop key client relationships, develop skills and abilities of the project management teams and build and nurture a reputation for integrity, timely project completion and excellence.

**Compensation:** Competitive Base & Incentive Pay with a total compensation package of over \$140 - \$180,000 including a generous salary, various forms of bonus and incentive pay, health, dental and life insurance.

In this role, you will be responsible for:

- ⊕ Growing staff, supporting project managers, coaching associates, monitoring performance against timelines and budgets.



- ⊖ Landing new projects, expanding existing projects, coordinating with clients, ORC ROW Agents, and other managers across ORC; growing your teams' billable project hours and backlog of work;
- ⊖ Juggling competing priorities, reviewing appraisals, coordinating the timetables of multiple projects, communicating with integrity in real time and following up.

IDEAL CANDIDATES will have:

- ⊖ a Bachelor's degree in Business, Management or a complimentary area;
- ⊖ 5-7 years' experience in Utilities, Transmission, Distribution, Land Management, Commercial and/or Residential Real Estate, Law, Accounting, Appraisals;
- ⊖ Experience with zoning, public law, dealing with governments and private land owners

Other credentials you may have that may make you a great candidate:

- ⊖ Graduate Degree in Business, Leadership, or relevant technical discipline;
- ⊖ MAI Certification as a General Appraiser; 5+ years experiences as a Land or ROW agent;
- ⊖ Project Management Experience and PMP Certification - even better;
- ⊖ Passion: You love helping build teams and seeing projects get started and completed;
- ⊖ Flexible: While deliberate about your approach; you take feedback from others to improve;
- ⊖ Confident: You are committed to keeping your word and build confidence in those you deal with.
- ⊖ Life-learner: You take pride in learning, as well as sharing what you know with your teammates.

You should know ...

- ⊖ Candidates for this position must be legally authorized to work directly as employees for any employer in the United States without visa sponsorship.
- ⊖ Relocation Benefits may apply to this position.
- ⊖ This Role offers competitive Total Rewards Package that includes health plans, preventative health reimbursement, 401(k) savings plan with company match and automatic company contributions, tuition reimbursement, professional development, employee assistance program, mileage reimbursement for business travel and more perks!

This is a results oriented role on a team with a culture for fast consistent growth, leveraging resources to meet commitment, as we grow our team & market share across America one successful project at a time.

PREP Intl and ORC are proud Equal Opportunity Employers and will not discriminate based on race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, protected veteran status or any other protected status.

Apply online at [www.prepintl.com](http://www.prepintl.com) and/or call for more information.